

DEMING ZHOU

HSBC School of Business
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EDUCATION

UCLA Anderson School of Management <i>Ph.D in Decisions, Operations, and Technology Management</i>	Los Angeles, CA. Graduated in 2005.
Tsinghua University <i>Master in Management Science and Engineering</i>	Beijing, China. Graduated in 1999.
Tsinghua University <i>Bachelor in Automotive Engineering</i>	Beijing, China. Graduated in 1997.

PROFESSIONAL EXPERIENCE

The Peking University HSBC School of Business <i>Assistant Professor</i>	2013 ~ Now
The City University of Hong Kong <i>Visiting Assistant Professor in the Management Science Department, School of Business</i>	2012 ~ 2013
The Chinese University of Hong Kong <i>Assistant Professor in the Department of Decision Sciences & Managerial Economics, CUHK School of Business</i>	2005 ~ 2011
<ul style="list-style-type: none">■ Consulting works for Li & Fung supply chains, SANY Heavy Industry, Cargo Logistics in Shenzhen Airport, Lenovo, Guangqi Honda, and Central Illinois Blood Bank System.■ Mathematical Modeling works regarding firm competitions in supply chains, information asymmetry and contract design, and inventory of perishable blood products.■ Teaching: developed and taught two courses for IBBA students, Operations Management and Supply Chain Management; received Faculty Excellent Teaching Award in 2009 and 2010.	

PUBLICATIONS IN REFEREED JOURNALS

1. “Perishable Product Inventory Policies with Emergency Replenishments,” Deming Zhou, Lawrence C. Leung, and Bill Pierskalla. *Manufacturing & Service Operations Management*. Vol. 13, pp. 420-438. 2011.
2. “Designing Supply Contracts: Contract Type and Information Asymmetry”, Charles Corbett, Deming Zhou, and Chris Tang. *Management Science*. Vol. 50, No.4, pp.550-559, 2004.
3. “Price Discount Based on Early Order Commitment in a Single-Manufacturer-Multiple-Retailer Supply Chain”, Jinxing Xie, Deming Zhou, Jerry Wei & Xiande Zhao. *European Journal of Operational Research*. Vol. 200, pp.368-376, 2010.
4. “The Effect of Demand Uncertainty on Channel Structure”, Wen Cao, Bo Jiang, and Deming Zhou. *European Journal of Operational Research*. Vol. 207, pp.1471-1488, 2010.
5. “Postponement Strategy from a Supply Chain Perspective: Cases from China”, Jeff Yeung, Willem Selen, Deming Zhou, and Min Zhang. *International Journal of Physical Distribution & Logistics Management*. Vol. 37 No. 4, pp.331-356, 2007. (*Highly Commended Award by Emerald Literati Network in 2008*)

6. “A Fuzzy Programming Approach for Supply Chain Network Design”, Xiaoyu Ji, Deming Zhou, and Xiande Zhao. *International Journal of Uncertainty, Fuzziness and Knowledge-Based Systems*. Vol. 15, pp.75-87, 2007.

RESEARCH GRANTS

1. **RGC Competitive Grant, 2009~2011; Principle Investigator; HK\$ 413,448**

Topic: Contracting in a Repeated Supply Chain relationship: The Role of Asymmetric Cost Information.

2. **RGC Competitive Grant, 2008~2010; Co-Investigator; HK\$ 360,000**

Topic: The Effects of Demand Uncertainty on Channel Structure.

3. **RGC Competitive Grant, 2006~2008; Principle Investigator; HK\$ 549,280**

Topic: The Effect of Network Structure on Supply Chain Competition.

RGC Grant in Hong Kong is a highly competitive research grant with the acceptance rate less than 20% in the business discipline among universities in Hong Kong.

WORKING PAPERS

1. “Heterogeneity in Serial Supply Chain Competition,”
Submitted to *European Journal of Operations Management*. First Round submission.
2. “Competition in Multi-Echelon Distributive Supply Chains,” with Scott Carr and Uday Karmarkar,
Revise and Resubmitted to *Productions and Operations Management*.
3. “Contracting in a Repeated Supply Chain relationship: The Role of Asymmetric Cost Information,” with
C. C. Lee, working paper.
4. “Effect of Quality in Port Competition”, with Xu Fang, and Jiang Bo.

Conference Papers

1. XU, Fang and ZHOU, Deming. "The effect of quality in port competition". *Manufacturing & Service Operations Management* ed. by Jian Chen. pp.6. Beijing, China, 2007.06.18.
2. ZHANG, Min; ZHAO Xiande; ZHOU Deming and YEUNG Hoi Yan Jeff. "Mass customization in China: The impacts of competitive strategy and environmental uncertainty". *The sixth international conference on information and management science* ed. by Tien Sheng Lee; Yankui Liu; and Xiande Zhao . pp.462---464. Lhasa, China, 2007.07.01.
3. ZHOU, Deming, LEUNG, Lawrence C., and PIERSKALLA, William. “Perishable Product Inventory Policies with Emergency Replenishments,” the 16th Symposium for International Society of Inventory Research. Budapest, Hungary. 2010. 08. 23-27.

PROFESSIONAL AFFILIATIONS / SERVICE

Member of INFORMS, DSI, CLM (CSCMP);

Ad hoc Reviewer of Management Science, Marketing Science, Productions and Operations Management, European Journal of Operations Research, and Naval Logistics Research.