

DAVID ONG

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ACADEMIC CAREER

2009-Present Assistant Professor of Economics, Peking University HSBC Business School
2011 Jan-Feb. Visiting Scholar, Max Planck Institute, Munich
2011 June-July Visiting Scholar, Center for the Study of Rationality, Hebrew University
2013 Jan-Feb. Visiting Scholar, University of California, San Diego, Rady School of Management

EDUCATION

Ph.D. Economics

University of California, Davis (2009)

Course Work, Field Paper: Suspicion of Unawareness, UW, Madison (2001-03)

M.A. Economics (Terminal)

New York University, New York (2001)

B.A., Great Books Program

St. John's College, Annapolis, MD (1993)

FIELDS OF INTEREST

Experimental economics, behavioral game theory, industrial organization

PAPERS

[“Lemony prices: an online field experiment on price dispersion”](#) with Zhong (Zachary) Zemin, Berkeley Haas School, Under review.

[“Tiger women: an all-pay auction experiment on the gender heuristic of the desire to win”](#) with Zhuoqiong (Charlie) Chen, London School of Economics, Under review.

[“Separating gratitude from guilt in the laboratory”](#) with Hannah Lin, University of Maryland, Revise and Resubmit at *Journal of Economic Psychology*.

[“Deserving altruism: an experiment in pure indirect reciprocity”](#) with Hannah Lin, University of Maryland, Under review.

[“Pro bono work and trust in expert fields”](#) with Chun-Lei Yang, Academia Sinica Taiwan, Under review.

DAVID ONG

[“Gender differences in self-selection into experiments by competitive attitude”](#) with Zhuoqiong (Charlie) Chen, London School of Economics, Submitted.

[“Income attraction: An online dating field experiment”](#) with Jue (Julie) Wang, Peking-U HSBC, Under review.

[“Fishy gifts: bribing with shame and guilt”](#), In revision

[“Can there ever be too many flavors of Häagen-Dazs? Product stereotypes and choice overload behavior”](#) with Grace Niu, Peking-U HSBC School, In revision.

WORK IN PROGRESS

“Rewarding like a woman or punishing like a man? Gender Stereotypes of Leaders and Team Performance” with Hannah Lin, University of Maryland

“Education and income attraction: an online dating field experiment” with Jue (Julie) Wang, Peking-U HSBC

“Height and income attraction: an online dating field experiment” with Jue (Julie) Wang, Peking-U HSBC

“For the love of the father: the preference for boys and the ambitions of women” with Hui (Doreen) Peng, Peking-U HSBC

“Gender equity and women heads in Asia and the west” with Miao (Cici) Zheng, Peking-U HSBC

“Bidding High or Overbidding? An All-pay Auction Experiment with Children” with Sherry Xia, Peking-U HSBC School

“Mutual certification in expert fields”

“Apologies: theory and field experiment”

“Detecting and punishing insider trading: a field experiment” with Jun (Timothy) Lu, Peking-U HSBC School

INVITED TALKS

2013

Northwestern University, Kellogg School of Business, Washington University at St. Louis, New York University, University of Virginia, University of Ottawa, York University, Guelph University, University of California at Riverside; University of East Anglia; University of Lund; University of Lyon GATE; University of Aarhus; Maastricht University; Max Plank Institute-Jena; Monash University; University of Sydney; University of Brisbane; Queensland University of Technology

2012

University of California, San Diego, Rady School of Business; University of Washington at St. Louis; Florida State University; University of Florida; University of Miami; Loyola Marymount University; Contests, Mechanisms and Experiments Conference, University of Exeter; University of East Anglia; Tilburg University; University of Western Ontario

2011

University of Ottawa; Canadian Competition Bureau; Peking University Guanghai School of Management; University of International Business and Economics

DAVID ONG

2010

University of International Business and Economics, Beijing; Shanghai University of Finance and Economics; Fudan University Graduate School of Management; Jiaotong University Graduate School of Management

PRESENTATIONS

2013

University of California, San Diego, San Diego State University, University of Pennsylvania, University of Michigan, Ann Arbor; University of California, San Diego, Rady School of Business; Carnegie Mellon University; Hong Kong University of Science and Technology; Chapman University

2012

Oxford University; University of Ottawa; George Mason University; Economic Science Association Meeting; NYU; Econometric Society North America Meeting; Northwestern University, Kellogg; Game Theory Society World Congress, Istanbul

2011

Canadian Economic Association Annual Conference, Ottawa; Econometric Science Society North American Meeting; St. Louis; Economic Science Association North American Meeting, Chicago; Stony Brook International Game Theory Festival, Stony Brook; Renmin University; Economic Science Association Asian Meeting, Xiamen; American Economic Association, North American Meeting, Chicago

2010

Sino-German Workshop, Sichuan University; 5Th International Annual Conference on Industrial Organization and Economic Theory; Jinan University; China; Lingnan University; Department of Economics; China; Economic Science Association Meeting; University of Copenhagen; Southwest University of Economics and Finance; Department of Economics; China; 2nd Brazilian Workshop of the Game Theory Society; Sao Paulo; Brazil; Society for the Advancement of Economic Theory; Singapore; Society for the Advancement of Behavioral Economics Summer School Conference; Moscow; Hong Kong University of Science and Technology; Hong Kong; First Annual International Conference on Experimental Economics and Finance at Xiamen University (WISE); International Conference on Applied Statistics and Financial Mathematics at Hong Kong Polytechnic University

2009

Economic Science Association Conference, Washington DC; The Society for the Advancement of Economic Theory Conference, Italy; IAREP/SABE Conference on Behavioral Economics, Economic Psychology: Theory and Policy, Halifax; International Conference on Game Theory, Stony Brook, New York; Far East and South Asia Meeting of the Econometric Society, Tokyo; Economic Science Association - European Meeting, Austria; Xiamen University, WISE Economics Department, China; China Economic Association Meeting, Hong Kong;

TEACHING EXPERIENCE

Graduate

DAVID ONG

- Industrial Organization Approach to Finance, Peking University HSBC School of Business, Spring 2012
- Empirical Industrial Organization (of Experts), Peking University HSBC School of Business, Spring 2010-
- Experimental Economics, Peking University HSBC School of Business, Fall 09-

Undergraduate

- Empirical Industrial Organization, UCD, Spring 09
- Principles of Microeconomics, University of the Pacific, Fall 08 - Spring 09.
- Game Theory, Economics Department, UCD, Summer 07.
- The Behavioral Economics of Marketing, UCD Extension, Summer 08.

Teaching Assistant

- Ph.D. Microeconomics Sequence (Game Theory and IO), UCD, Spring 07.
- Game Theory, UCD, (Fall 06).
- Theory of Industrial Organization, UCD, Winter 07, Fall 07, Winter 08.
- Corporate Finance, UCD, Winter 06, Spring 08.
- Intermediate Microeconomics, UCD, Fall 05, Spring 06, Summer 06.

REFEREEING

National Science Foundation (United States), Journal of Economic Behavior and Organization, International Journal of Industrial Organization, International Journal of Business and Economics, Economics and Philosophy

ADVISEES

Zhemin (Zachary) Zhong, PhD program, Berkeley Haas, 2012-
Zhuoqiong (Charlie) Chen, PhD program, London School of Economics, 2012-
Hong (Hannah) Lin, PhD program, University of Maryland, 2012-

RESEACH EXPERIENCE

- Research Assistant, Graduate School of Management, UCD, Davis, Winter 09.
- Explain and summarize theoretical papers on corporate governance.
- Researcher Associate, LECG, Emeryville, CA, Jan. 04-Jul. 05.
- Showed theoretically that market power could result in lower prices.
- Research Assistant, Graduate School of Management, UCD, Davis, Fall 03.
- Research Assistant, Economics Department, New York University, Oct. 97-Jan. 98.
- Extracted time scale data using wavelets for James Ramsey.
- Assistant Proposal Writer, Columbia University, Jan.-May 98
- Liaison for NSF Grant for New Interdisciplinary Applied Math Institute.

Non-Peer Reviewed Publications

The Economist Magazine's, Economist Intelligence Unit (EIU), Business China Report
"State Sector Reform: Death by a Thousand Cuts," June 9, 97
"Intellectual Property: Keeping Secrets," Mar. 18, 97

DAVID ONG

“Valuing State Assets: Guess Work,” Oct. 28,96

“Changing Corporate Culture in China. Saving Face, Improving Quality," Aug. 19, 96

OTHER EXPERIENCE

Freelance Writer, The Economist Magazine's, Economist Intelligence Unit (EIU), Business China Report, Hong Kong, PRC, Aug. 96-June 97

Founding Member, Shanghai Business Forum, Shanghai, PRC, Mar. 96-June 97

Led weekly seminars with 24 analysts, managers from Morgan Stanley, KPMG...

Entrepreneur, Office Solutions International Inc, Shanghai, PRC, Feb. 95-Nov. 96

Created MIS and MIS training systems for multinational firms in China.

Hungarian Ministry of Foreign Affairs, International Law Department

Case Between Hungary and Slovakia, United Nations International Court of Justice

- Brief Production Manager, Mar. 94-Dec. 94
- Legal/Scientific Analyst, Jan. 94-Feb. 94